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INTERGRAPH

**INTERGRAPH CORPORATION QUOTATION**

QUOTATION NUMBER  
160EABXGG500

Jul 30, 2003

**THIS QUOTATION HAS BEEN PREPARED FOR**

Alan Rich

**REPRESENTING**

City of Milpitas  
1265 N Milpitas Blvd  
Milpitas CA 95035-5411

**THIS QUOTATION HAS BEEN PREPARED BY**

Eric Bayer  
Territory Manager

**REPRESENTING**

Intergraph Corporation  
3 Chapparal Court  
Novato, CA 94949

Intergraph and Year 2000 Compliance  
Information on Intergraph products and year 2000 compliance can be found at  
<http://www.intergraph.com/year2000>

# INTERGRAPH CORPORATION QUOTATION

**Quotation number:** 160EABXGG500

**Quotation date:** Jul 30, 2003

**Customer:** City of Milpitas

**Attn:** Alan Rich

**Address:** 1265 N Milpitas Blvd  
Milpitas CA 95035-5411

**Shipping Address:**

**Estimated mileage:**

**Lan ID:**

Item	Qty	Component	Description	Unit List price	Ext List Price	Ext Net Amount	Month. Maint
<b>Node: Node0001</b>							
1	2	S	SJBX690AA-0501A GeoMedia Pro - CC - English - Full Kit	8,900.00	17,800.00	10 16,020.00	256.00

# INTERGRAPH CORPORATION QUOTATION TOTALS

**Quotation number:** 160EABXGG500

**Quotation date:** Jul 30, 2003

**Customer:** City of Milpitas  
1265 N Milpitas Blvd  
Milpitas CA 95035-5411

	AMOUNT	MONTHLY MAINT
Software	17,800.00	256.00
Software Discount	-1,780.00	
Subtotal	16,020.00	
Shipping and Insurance Charge (CBW)	10.00	
Total Purchase price	<b>16,030.00</b>	
Total Monthly Maintenance		<b>256.00</b>

\*\*\* THIS QUOTATION IS INVALID WITHOUT ATTACHED SUMMARY  
PAGE \*\*\*

\*\*\* PLEASE SEE THE ATTACHED LEASING SUMMARY PAGE \*\*\*

# **INTERGRAPH CORPORATION QUOTATION ADDENDUM**

Quotation number: 160EABXGG500

Quotation date: *Jul 30, 2003*

## **LEASING INFORMATION**

Intergraph now offers attractive financing solutions from our leasing partner, Newcourt Financial. Newcourt's Technology Finance division specializes in financing technology solutions including: consulting services, hardware, software, installation and training. Through the Intergraph Lease Program, you get innovative and flexible leasing solutions for your business in one simple, yet full-service program.

For more information about our leasing program, please contact the Newcourt Express Center @ 800/571-0273.

# **INTERGRAPH CORPORATION QUOTATION SUMMARY**

Quotation number: 160EABXGG500

Quotation date: Jul 30, 2003

## **SUMMARY OF CONDITIONS:**

- This quotation is not valid without and is subject to the attached Terms and Conditions for Sale of Intergraph Hardware and Software and Intergraph's End User Limited Warranty.
- The expiration date of this quotation is Aug 29, 2003.
- Line items beginning with an underbar signify non-standard INTERGRAPH CORPORATION parts that may be subject to limited availability, special production/approval requirements, and sub-contractor's terms and conditions.
- INTERGRAPH CORPORATION'S full service maintenance agreement is subject to a \$300 per month per LAN minimum charge for any agreement not containing a workstation or server. The minimum is calculated by the addition of all service charges for both hardware and software. Certain geographic limitations apply to the purchase of any service program. Contact your Intergraph Service Representative for more details.
- Software products running on non-Intergraph hardware platforms may have special terms and conditions. Ask your sales representative for details.
- Freight Collect means that shipment is made FOB shipping point and the customer is responsible for payment of freight charges to the carrier.
- A completed credit form is required for new accounts and accounts inactive for twelve months.
- A line item maintenance price marked with (b) is a monthly Basic Warranty Upgrade (BWU) charge which upgrades the applicable standard warranty to full service maintenance. This service can be provided as part of Customer's standard maintenance contract with Intergraph.
- Basic Hardware Installation (BHI) and System Start-Up (SSU) Services are available at time of purchase. Hardware Installation will not be provided unless separately purchased. Installation charge of \$0 indicates no installation purchased. If a site has a Resident Field Engineer contract, installation is included at no

additional charge, subject to the terms and conditions of that contract. The exception to this waiver is third party equipment requiring installation by another vendor. Installation services for third party products are not covered under the terms of the Resident Agreement and must be separately purchased.

**Basic Hardware Installation Services** include the following tasks at the customer's site for each applicable hardware part:

- Unpack and stage components at the location designated by the customer's representative
- Connect all supplied cables including network connection and cable connections to peripheral devices and options purchased from Intergraph
- Boot the base unit to insure the operating system, as delivered from the factory, is functional
- Verify that hardware components purchased from Intergraph are ready for use (Peripheral devices may be subject to additional BHI charges)
- Load default drivers for basic operation of system (Does not include configuration)
- Assign a node name and establish in the default "workgroup"
- Configure NetBIOS (Does not include configuration of TCP, IPX, or any other protocols)
- Installation of RAID, if required (Does not include reconfiguration of RAID)
- Verify receipt of operating system CD, manual with serial number, and driver software purchased from Intergraph
- Create an Emergency Repair Disk for operating system
- Re-pack and stack all empty boxes
- Review the following with the customer's representative: Warranty coverage, planned maintenance procedures, basic hardware operations, procedures and contact numbers for requesting service, and the name and telephone number of the District Manager responsible for the site.

For additional configuration of RAID, drivers, networking, etc. in workstations or servers, System Start-Up must be purchased. Intergraph's Basic Hardware Installation Services do not include

loading of applications software which may be purchased separately.

**System Start-Up Services** provide skilled Intergraph personnel to accomplish system configuration for new and upgraded Intergraph workstation and server systems. Configuration of system software includes (as applicable) configuration and naming of devices, defining network domains, maps and NFS mounts, and setting up user accounts, workgroups, home and shared directories. For new systems, the following additional support may be provided: set up and validation of electronic mail; recommendation of a backup strategy; and coaching on system startup, shutdown, and recovery procedures. For upgraded systems, assistance with post-upgrade installation of user files is included. Pre-upgrade system backup is not included. A custom Scope of Work (SOW) is required for this service and must be attached to the purchase order. To initiate a SOW, contact the local District Service Manager. Available in the US only. Travel and living expenses are not included. TCSNS-TRV must be quoted with this service.

System Start-Up Services may be ordered or delivered at any point after the applicable hardware systems have been installed by Intergraph or the customer. System Start-Up Services do not include Basic Hardware Installation Services or loading and configuration of applications software. Those additional services may be purchased separately.

**QUOTATION NOTES:**

To place an order against this quotation, please fax your Purchase Order and this quotation to 1-800-239-2972. To place a credit card order, please call 1-888-779- 3824.

Sealed by: Eric Bayer

Date: 8/4/2003, 1:29:00 PM

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